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CAPITAL INDIA FINANCE LIMITED

(Transcript of the 29th Annual General Meeting held on September 21, 2023)

Mr. Rachit Malhotra : Good Morning everyone, My name is Rachit Malhotra, Chief Compliance Officer & Company Secretary of your Company and I welcome all the Members, Directors and Auditors of the Company to the 29th Annual General Meeting of Capital India Finance Limited being conducted by virtual means as per the provisions of the Companies Act, 2013, read with the rules made thereunder and in line with the circulars issued by the MCA and SEBI.

The Company has appointed KFin Technologies Limited, Registrar & Share Transfer Agent, to provide video conferencing and e-voting facility during the AGM.

The registered office of the Company is located at Delhi and shall be deemed as the venue for this AGM to transact the businesses as mentioned in the notice and the members may inspect the statutory registers which are available electronically by raising a request.

I would like to brief you on certain points regarding the AGM:

- The Company has provided the facility to the members to cast their vote by way of remote e-voting which was available from 18th September 2023 to 20th September 2023, on all the resolutions provided in the notice of the AGM.
- Members joining the AGM through video conferencing facility and who have not cast their vote yet by means of remote e-voting may vote through the e-voting facility provided in this meeting. The e-voting is open throughout the meeting and for another 15 minutes post the conclusion of this AGM.

All the members joining this meeting are by default placed on mute to avoid any background noises or disturbance and to ensure smooth and seamless conduct of this meeting.

Thank you very much for your attention. Now, I would like to request the Executive Chairman of the Company Dr. Harsh Kumar Bhanwala to start the proceeding of this meeting.

Dr. Harsh Kumar Bhanwala : Thank you, Rachit and Good Morning everyone. I Harsh Bhanwala, Executive Chairman of the Company is attending this meeting through video-conference from New Delhi office of Capital India Finance Limited. The requisite quorum for this meeting is present and I now call the meeting to order. I would like to welcome all the members to the 29th Annual General Meeting of the Company. I hope the shareholders and the family members are safe and are in good health. I welcome you all again and I will request my colleagues on the board to introduce themselves before we start the proceedings.

- Mr. Rachit Malhotra** : So, start with Keshav Porwal Sir.
- Mr. Keshav Porwal** : Hi, my name is Keshav Porwal. I'm the Managing Director of the Company. I am attending this annual general meeting from Mumbai office and I welcome all the Members, Directors to this Meeting. Thank you so much.
- Mr. Rachit Malhotra** : Pinank Sir.
- Mr. Pinank Jayant Shah** : Hi everyone, a very Good Morning. This is Pinank Shah here. I'm the CEO of Capital India Finance Limited. I have recently joined the Company. I welcome all the Shareholders and all the Board Members to this Annual General Meeting. I'm attending this meeting from Hyderabad.
- Mr. Rachit Malhotra** : Vinod Somani Sir
- Mr. Vinod Somani** : Good Morning everyone. I'm Vinod Somani, Independent Director of the Company and also the chairman of the Audit Committee, Nomination and Remuneration Committee and Stakeholder's Relationship Committee of the Company and I am attending this meeting through video conferencing from Denver, USA. Thank you.
- Mr. Rachit Malhotra** : Yogendra Pal Singh Sir
- Mr. Yogender Pal Singh** : Good Morning everybody. My name is Yogender Pal Singh. I am Independent Director of the Company, and I am attending this meeting from my flat in Sector 52 Noida. Thank you.
- Mr. Rachit Malhotra** : Rashmi Fauzdar Ma'am
- Mrs. Rashmi Fauzdar** : Good Morning I am Rashmi Fauzdar, I'm attending this meeting from my flat in Greater Noida. I have recently joined CIFL board in August only and I welcome all the Board Members and Shareholders to this meeting, Thank you.
- Dr. Harsh Kumar Bhanwala** : Welcome Madam, Welcome.
- Mr. Rachit Malhotra** : Kalia Sir
- Mr. Subhash Chandra Kalia** : I am S.C. Kalia, Independent Director of the Company. I am attending this Annual General Meeting of Capital India Finance Limited from my residence in Mumbai and I take this opportunity of welcoming all the Shareholders of the Company and also my fellow Directors and Special welcome to Rashmi Fauzdar ji for joining the board.
- Mr. Rachit Malhotra** : Members may note that Mr. Prabhat Modak, Manager of Singhi & Co., Statutory Auditors and Mr. Arun Kumar Gupta, who is scrutinizer of the Company, are also attending meeting with the permission of the Chairperson.
- Dr. Harsh Kumar Bhanwala** : Right. Shall I Continue, Rachit?

Mr. Rachit Malhotra : Yes Sir

Dr. Harsh Kumar Bhanwala : Thank you and Namaskar everyone. I thank all the Shareholders for their support and confidence in the board and also I am obliged to the management team for putting in a good performance for the current year, despite some of the hurdles that we face during the year, I would like to give you a brief signs of the financial performance of the Company, during the financial year 22-23, the Company has reported a Standalone Income of Rs. 163.43 Crores and the profit after tax was Rs. 15.05 Crores. The loan book of the Company as on 31st August 2023 has an outstanding portfolio of Rs. 890.24 Crores. Disbursement till August 2023 during the financial year 23-24 is Rs. 219.49 Crores and disbursement till August 23 since November 17 when the new management took over and the new promoters took over is INR 3,294.85 Crores. The gross revenue of the Company from Remitx division was INR 32.65 crores during the financial year 2022-23 and during the period from 1st April 23 to 31st August 23, it is INR 24.36 crores.

During the current year, we are seeing a good business off-take in the foreign exchange or the Remitx division of the Company. Principal Outstanding (Loan) of Capital India Home Loans Ltd. which is a subsidiary as on 31st August 2023 is INR 356.54 crores and disbursement till August 2023 since March 2019 that is the cumulative disbursement since the Company was floated is INR 703.52 crores. The relationship of Company has mobilized borrowings of INR 271.50 crores during the year 22-23 and three new lenders viz. Bank of Baroda, IDBI Bank, Hinduja Leyland Finance were added during the current year. As on 31st March 2023, the Company has an outstanding borrowing of INR 642.11 crores with 15-unique lenders in addition to new lenders along with repeat sanctions from existing lenders demonstrates increasing comfort of lenders in the Company's performance. During the year 2023-24 till August 23, Company has mobilized borrowings of INR 135 Crores with addition of ICICI Bank to the existing lenders list, your Company operates through the retail branches for lending and foreign exchange business. There are 40 active branches of foreign exchange business under the brand name Remitx and 25 active branches under the lending vertical as on 31st August 2023, we will remain committed, your company remains committed to lending in granular way to retail SME portfolio.

At this juncture, I acknowledge this strong support received from all the Shareholders, Employees, Channel Partners and the Banks during these challenging times and look forward to engaging with them more intensely. I thank you all from the core of my heart for extending all your support and in particular also the Board Members who are my colleagues on the Board. Thank you.

Mr. Rachit Malhotra : Thank you, Chairman Sir.

Now, with the permission of the Chairman, I'm moving on with the proceeding of this meeting, The notice of the 29th Annual General Meeting of the Company and the Annual Report of the Company for the year ended 31st March 2023, containing the Audited Financial Statement both on Standalone and Consolidated basis and

Board and Auditors report thereon, have been sent by the electronic mode to those members whose e-mail Id's were registered. These documents have also been made available on the Company's website considering this the Notice and Annual Report of the Company have been taken as read, further all the shareholders please note the Auditors report on the Standalone and the Consolidated Financial Statement and the Secretarial Auditors report for the Financial Year ended 31st March 2023 do not contain any qualification, reservation or adverse remark or any disclaimer. Now, with the permission of the members present, I take the auditor's report as read. Further, the results of the e-Voting shall be declared and submitted to the BSE Limited after the AGM within the prescribed timeline. The result along with the Scrutinizers report shall also be posted on the website of the company and also communicated to the BSE Limited. In terms of the notice of the 29th Annual General Meeting. The agenda item to be considered at this meeting are:

- Item number 1, to consider and approve and adopt the auditor financial statement of the company both on standalone and consolidated basis for the financial year ended 31st March 2023, together with the report of the board of directors and auditors thereon.
- Item number 2, to declare dividend on equity shares of the Company for the financial year ended 31st March 2023.
- Item number 3, to reappoint Mr. Keshav Porwal, Director of the Company who retires by rotation and being eligible had offered himself for reappointment.
- Item number 4, to consider and approve the re-appointment of Dr. Harsh Kumar Bhanwala as an Executive Chairman of the Company for a period of three years.
- Item number 5, to consider an approve the appointment of Mr. Rashmi Fauzdar as an Independent Women Director of the Company for a period of five consecutive years.

Now it is informed that the company has not received a valid speaker registration request, therefore, the members can post their queries, if any, to the Company via e-mail, which shall respond back at the earliest. Please be informed that the e-Voting facility will continue to be available for 15 minutes after this meeting.

Now, on the behalf of the Board of Directors and the management of the Capital India Finance Limited, I thank all the members for attending the meeting and participating in this meeting, I now declare the proceeding of the Annual General Meeting as concluded.

Dr. Harsh Kumar Bhanwala : Thank you